

**Invitation to tender no. ACER/OP/ADMIN/22/2012**

**Software acquisition channel and related services for the Agency for the Cooperation  
of Energy Regulators**

**Answers to questions from 1 to 4**

**Question no. 1:**

In your column "Product Name" is mentioned: VMware vSphere 5 Standard, Enterprise Plus, Advanced for 8 CPU:

- All 3 are different products (only Advanced does not exist anymore)
- So do you would like to have Standard or Enterprise Plus (you can check on: <https://www.vmware.com/products/datacenter-virtualization/vsphere/compare-editions.html>)
- Do you want 8 licenses or just 1 as the license model is per CPU
- Do you want Basic or Production Support

**Answer no. 1:**

Tenderers should quote a price for the product "VMware vSphere 5 Enterprise Plus". The price requested is for 8 CPUs, in case the applicable licence model is per CPU, then tenderers should quote a price for 8 licenses. The type of support requested is "Basic Support".

**Question no. 2:**

The RedHat Enterprise Linux (Advanced) Platform is no longer available. In order to propose you a similar product we need some extra information:

- Number of sockets 2, 4 or 8?
- are there virtual RH machines running on the host machines? If yes, how many?
- Which type of support would you like? Standard (business hours phone support) or Premium (24x7 phone support)

**Answer no. 2:**

The Red Hat Enterprise Linux license should be for 4 sockets with up to 4 virtual guests and Standard support.

**Question no. 3:**

For Decision Tools (Palisade) 2 options are possible:

- Professional
- Industrial

**Answer no. 3:**

For Decision Tools Suite (Palisade), the price requested is for the Professional version.

**Question no. 4:**

Reference – Annex I.A Reference Table under Technical Offer: You are requesting the following “A catalogue for all software products, their related yearly maintenance and support service that belong to the channel category which is described in section 2.1.3 of Annex I.A to those tender specifications”.

When we have a look at the described section (2.1 Definition of categories) “2.1.3 Channel Category” the channel category contains all software products listed in the catalogue, including their related yearly maintenance and support services which tenderer is able to provide and do not belong to the corporate category.

Is it up to the tenderer to define the above mentioned catalogue? As we understand the principle of 3 product categories, the corporate category refers to Annex II – Financial offer. The Channel category isn't clear? As we have about 20.000 products. In our database we are unable to “define” your corporate category?

So currently we don't see the difference between the channel category and the out of the list category?

**Answer no. 4:**

You have correctly understood that Corporate category refers to Annex II – Financial offer.

For the Channel category, it is each tenderer that defines this category by providing a catalogue (this catalogue or list could be provided in a CD or it could be a web link redirecting to a relevant webpage) with all the software products that the tenderer has in its database and therefore is able to provide. Actually, the Channel category will eventually consist of the tenderer's database of available software product.

The Out of list category contains the software products that in principle do not belong to the tenderer's database of products. For these products, the tenderer should make a best effort to find the requested software product or associated service available on the market