



XBID Solution Procurement update

CSE IG Meeting

13 March 2013 – AEEG, Milan

On behalf of

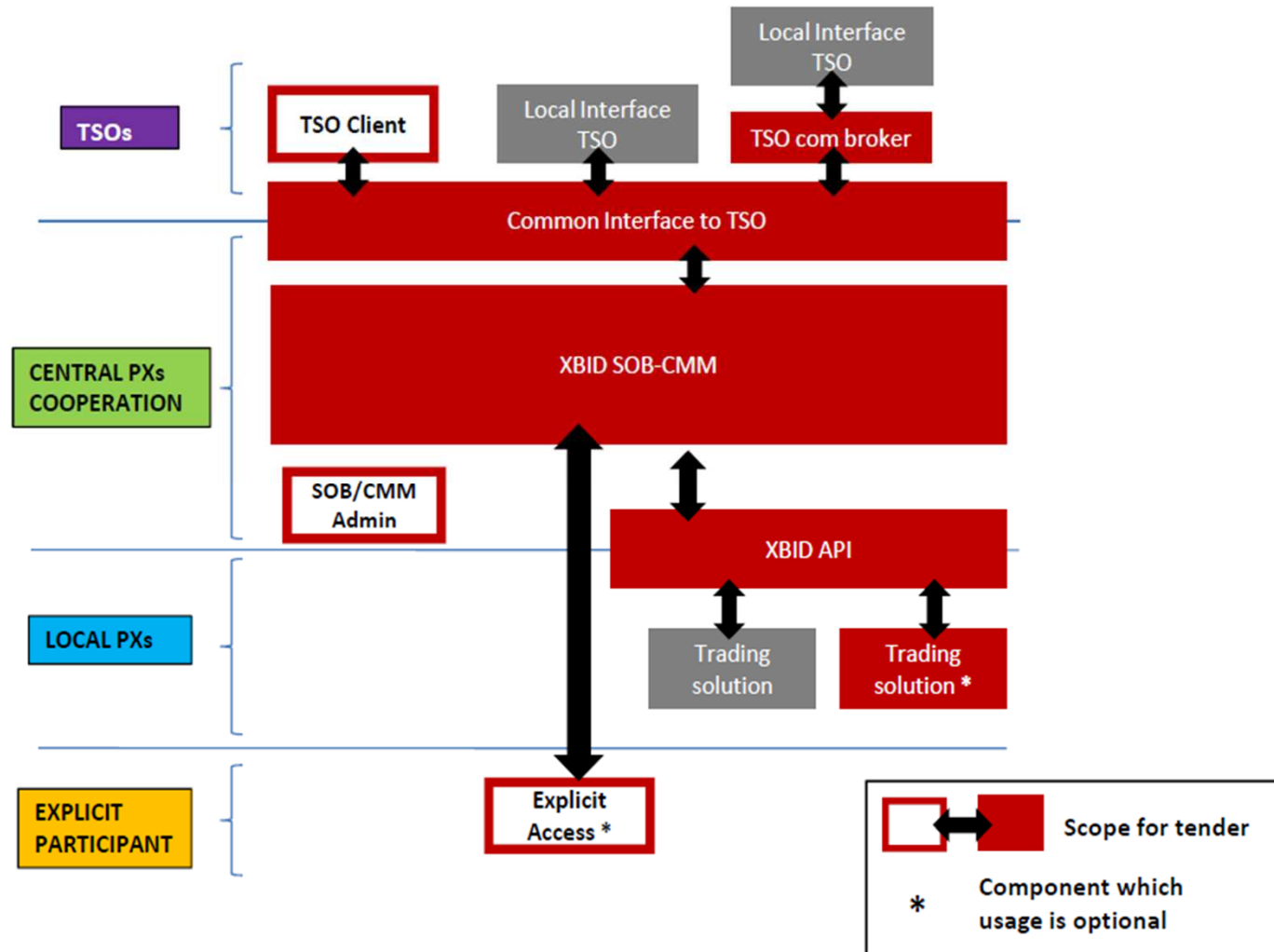
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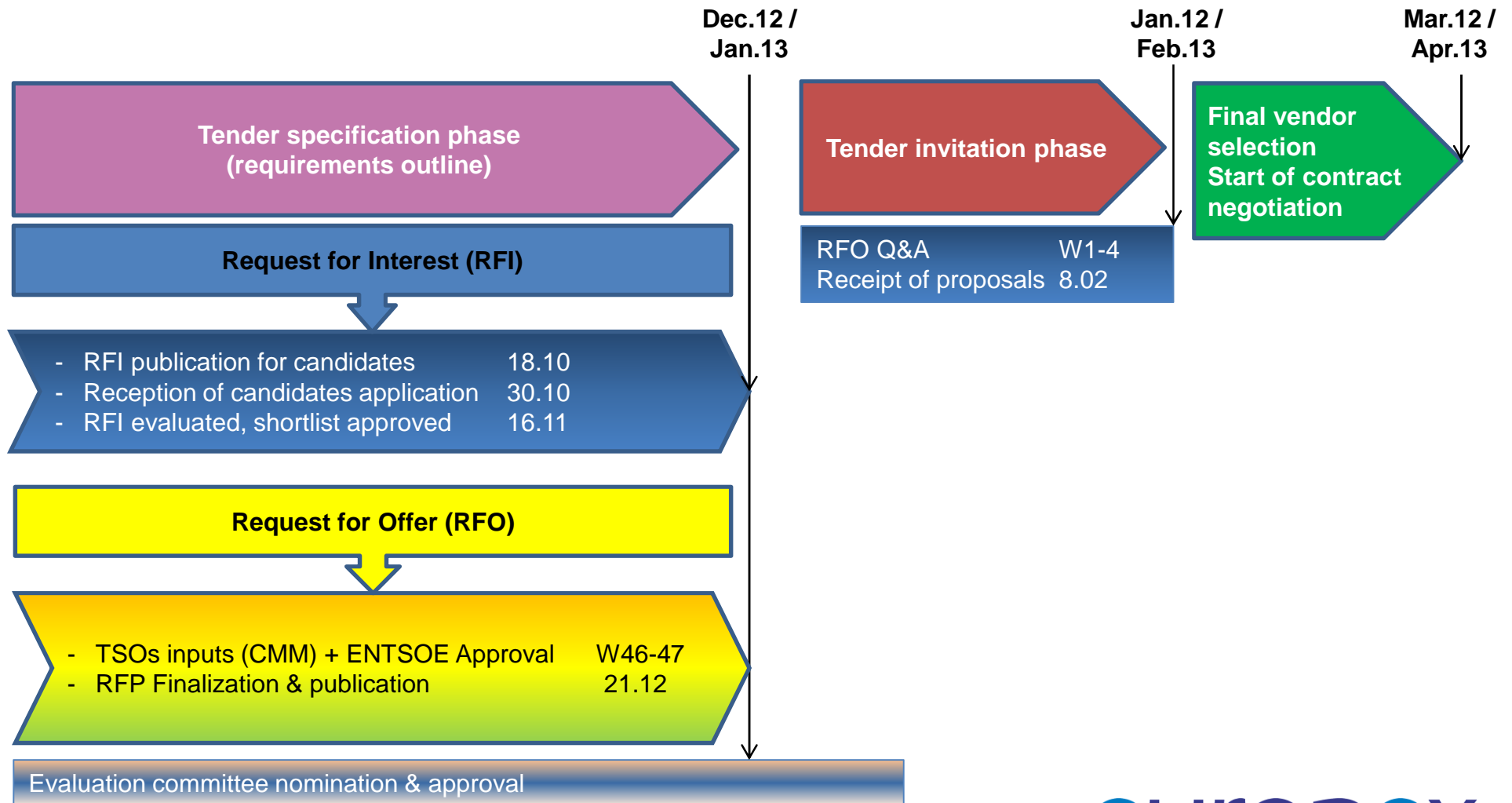
Agenda

1. Reminder: Scope of the XBID Tender
2. Tender process timeline
3. Decision process and voting
4. Information provided to NRAs and Stakeholders

Reminder: Scope for the XBID tender



Tender overall timeline



Schedule published in the RFO: status

Step	Deadline	
FRs & TRs final draft distributed	5.12.2012	Completed
RFO distributed	21.12.2012	Completed
Deadline for Vendors to submit questions on the RFO to PXs	18.1.2013	Completed
Deadline for PXs to answer questions of Vendors on the RFO	25.1.2013	Completed
Deadline for receiving the Offers from Vendors	8.2.2013	Completed
Technical evaluation - Q&A sessions with Vendors, Technical shortlisting of Vendors + ENTSOE validation of the Technical evaluation against their technical requirements	13.3.2013	On-going
Commercial evaluation phase: Q&A with shortlisted vendors	22.3.2013	
General workshop evaluation sessions with vendors/ Final vendor selection and start of contract negotiations	5.4.2013	

Note – TSOs validation of the System selection: at the last JPT meeting, it was clarified that the TSOs will, in a first step, validate the Vendors shortlist against their technical evaluation; in a second step, TSOs will validate the final selection of the PXs against the additional commercial evaluation

Key tender developments

- **Vendor Selection Process**
 - PM has received 2 Offers on 8 Feb
 - Two Vendors announced they will not send offers
 - NPS confirmed the Integrity Rules implementation on 7 Feb
 - The Selection Workgroup was established on 8 Feb
 - Selection Process description finalized, now includes the TSOs' involvement (shared and agreed with JPT TSOs on 7 Feb)
- **Procurement Agreement**
 - The Procurement Agreement finalized and all Board approvals have been given, signature process is starting
- **PXs' Cooperation Agreement (PCA)** – progress ongoing, finalization is targeted by the final selection date
- **TSOs' Confidentiality Declaration (Observer)** – finalized, sent to TSOs, signature process running
- **TSOs' access to shared documents** – agreed, being implemented (for TSOs who have signed the Confidentiality Declaration)

Key Project Issues/Risks

Issue/Risk	Potential Impact	Status / Resolution
1. Unclear cost recovery arrangements - common cost , local implementation cost	Could delay start of the implementation. PCA and Vendor service contract signature will be dependent on the cost recovery agreement received by each PX from the relevant authorities	Discussion between PXs and NWE TSOs + monitoring group (mandated by ENTSO-E) progressing Seek regulatory comfort and/or TSO support (cf day –ahead)
2. Unclear implementation project organization (common elements vs. local implementation) and associated agreements	Could delay start of the implementation	Discussion between PXs and NWE TSOs + monitoring group (mandated by ENTSO-E) progressing

Decision process and voting

- The PXs decision process is set in the the “*PXs XBID Procurement Agreement*” contract (being signed between APX/Belpex–EPEX–NPS– OMIE–OTE) :
 - PXs will decide on a unanimity basis with which Vendor to start the contractual negotiation for the XBID services
 - If PXs do not reach a unanimous decision on the Vendor selection, an advice is asked to ACER (following a last CEO-level negotiation)
 - PXs are contractually bound to adopt the ACER’s advice on the Vendor choice

	PXs deadlock resolution (as defined in Procurement Agreement)	PXs/TSOs	NRAs/ACER
By 13/03		Technical Offer evaluation and shortlisting	
13/03-22/03		Commercial Offer evaluation	
25/03-05/04		General workshop of vendor evaluation (including preparation)	
In case no unanimity is found among the PXs:			
08/04– 12/04	CEOs escalation meeting		
12/04	Official escalation to ACER, in case no agreement is found among CEOs		
16/04		NWE IG meeting + Stakeholder reporting	
22/04 – 26/04			Draft opinion of ACER
13/05		AESAG reporting	
14/05	Adoption of ACER opinion		Final opinion of ACER
15/05			Presentation Florence Forum

Information to be provided to NRAs and Stakeholders (1)

- TSOs have started to sign the Confidentiality Declaration necessary to access all relevant information for to validate the PXs system selection:
 - Confidentiality Declaration signature open to any ENTSOE TSO
 - Signatory TSOs are given access to Project Place (web-platform for documents-sharing):
 - Request for Interest (RFI) documentation
 - Request for Offer (RFO) documentation
 - RFO Q&A documents
 - Technical & Commercial evaluation Q&A documents
 - PXs final evaluation documents
 - TSOs are invited to all PXs meeting related to the Vendors selection, and in particular the Selection WS and the Selection WS-related meetings (technical evaluation, commercial evaluation):
 - **Technical evaluation phase:** to manage the Q&A sessions, collect the PXs' individual assessments, confirm on the shortlisted vendors
 - **Commercial evaluation phase:** to manage the Q&A sessions and collect the PXs' individual assessments
 - **General Workshop phase:** to prepare the final evaluation workshops with the vendors and collect the PXs' individual assessments

Information to be provided to NRAs and Stakeholders (2)

- PXs have been requested also to allow ACER to observe the process, so it can prepare in advance its advice on the Intraday system selection in case no unanimity is reached between PXs on that matter
- ACER can access the same information as TSOs in the tender process
- ACER is represented by the NRAs willing to follow the process (CREG-EMV-Ofgem) – Confidentiality Declaration signature by NRAs are avoided upon demonstration that their statutory confidentiality obligations cover the same requirements than the Confidentiality Declaration
- PXs carry-on the weekly reporting on the Tender process to ACER and ENTSOE, and commit to report on the project to all stakeholders as requested in the AESAG and IG/SG regional meetings



Thank you for your attention

On behalf of
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